



ANNUAL REPORT 2012

The Forks
North Portage
Partnership



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Message from Chair

We are pleased to provide our Annual Report for 2012, a summary of our activities over this last year.

As you read this report you will see that this has once again been a year of change for our downtown, reflected in the changing skyline. The Canadian Museum for Human Rights nears completion while work in the SHED district along Portage Avenue takes shape in the North Portage neighbourhood.

The Forks North Portage and its board are excited to play an integral role in so many of the projects that will continue to shape our downtown as a whole, both at The Forks and in our North Portage mandate area. As part of our mission, we will continue to encourage activities for people in downtown through public and private partnerships.

I would like, on behalf of the Board of Directors, to express our sincere thanks to the countless individuals and organizations whose efforts helped us move forward with our plans, both in the past and today. Of special note, a thank you to our shareholders; the Honourable Vic Toews, Minister of Public Safety, the Honourable Ron Lemieux, Minister of Local Government, and His Worship Mayor Sam Katz.

Finally, on behalf of the entire Board, I would like to thank our senior management team led by Jim August and all the staff for their efforts, diligence and commitment. It is because of your efforts that we all look forward to the future.

Rick Bel
Chair

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Message from CEO

An annual report provides time to reflect on the previous year and look toward the future. If you have been at The Forks recently you have seen the Canadian Museum for Human Rights is near completion and it looks fabulous. There is no doubt that, when completed and open to the public in 2014, it will achieve and surpass our expectations. Once it is open, the world will take notice of Winnipeg as a centre for human rights as well as the home of interesting and beautiful architecture.

Once again The Forks has had an active year. With some terrific summer and winter weather our visits have remained strong. Programming has included everything from the NHL kick-off in the fall to the Winnipeg Symphony performing on the water at Manitoba Lotteries Barge Festival. We hosted well over 150 events this year attracting thousands of people from all walks of life in all four seasons. The warming huts program, combining art and architecture with function, is not only loved by Winnipeggers but the international media seem as well.

We continued throughout this year to plan for the future. Currently, we are doing some serious planning relating to our downtown Riverfronts and our Railside development site. A 20 year vision for Winnipeg's downtown river-fronts is evolving with a plan being spearheaded by The Forks in collaboration with the City of Winnipeg and financially supported by the Government of Manitoba. The underlying message is 'Go to the Waterfront'. Although 20 years seems like a long time we must remember that The Forks vision was initiated a mere 25 years ago with the creation of The Forks Renewal Corp.

Our Railside plan is also evolving. It is a challenging project as we consider quality public space and pedestrian access throughout, mixed with a residential, commercial and institutional development that complements the Canadian Museum for Human Rights.

While much of the excitement is often focused on The Forks, we continue to work diligently on the North Portage side of our mandate area. This year we look forward. This year, we look forward to the completion of the Centrepoint project in 2013 and to announcing a new use for the Hostel project over the next Month.

Our overall financial position is stable. It is our North Portage assets and overall parking operations that provide the foundation for our positive results.

We all believe Downtown Winnipeg is moving forward and we are proud to play a role in its continuing evolution. Now, if we could just get the Winnipeg Jets back on the ice.

Jim August
CEO

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The mission of The Forks North Portage (TFNP) is to act as a catalyst, encouraging activities for people in downtown through public and private partnerships and revitalization strategies; and to work to ensure financial self-sufficiency.

Our downtown continues to change and the number of major developments that have taken shape over the last decade is impressive. There is growing optimism that the downtown is making a serious comeback as the place to be.

The Forks North Portage is guided by its ten year concept plan, Building Connections: 2010-2020.

North Portage

North Portage - Shall be a centre of commerce, culture and living, integrated to form a diverse downtown community through a mixture of public uses including: residential, commercial and institutional, recreational, educational, and entertainment facilities.

As a community development corporation, The Forks North Portage (FNP) acts as a landlord, property manager, developer, facilitator and community development advocate.

The return of the NHL to Winnipeg last year created a far-reaching buzz about the downtown and will help position the entire area as a major entertainment destination.

CentreVenture is leading the charge to develop a sports, hospitality and entertainment district (SHED) in the area close to MTS Centre. This includes the Longboat Development Corporation's Centrepont project which includes a high rise condominium tower, a parkade and a second tower that will include one floor of retail, four floors of offices and the 15-story, 154 room Alt Hotel. Longboat assembled the lands for the project, including the purchase of the Mitchell Copp and A&B Sound buildings previously owned by CentreVenture and North Portage Development Corporation.

Parking is FNP's main source of revenue and what makes it possible to do what we do. Six years ago FNP took parking management in-house, directly overseeing nearly 3000 stalls, 1500 of which are in the North Portage neighbourhood. Last year, special parking packages were created to accommodate the large number of Jets fans coming downtown for games.

FNP is both owner and operator of IMAX Theatre in Portage Place. While we continue to run Hollywood digitally remastered product, like the very successful Dark Knight Rises, we have focused this year on our core business of educational films. We welcome over 34,000 students to the theatre on an annual basis.

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In its community development role, FNP has been a continuing partner in the Central Park restoration, led by CentreVenture. The rejuvenated park has once again become a popular gathering place for neighbourhood residents, including a significant number of new Canadians. Last winter, FNP assisted in the creation of a new Canadians skate program in the area to introduce newcomers to one of the joys of the season. Working with the Central Park committee and the local community, TFNP will continue to support quality of life projects in the neighbourhood.

Four years ago, as part of a strategy to address security concerns we acquired and leased the former Downtowner Hotel property to Hostelling International-Manitoba to develop a hostel.

This summer, despite their best efforts, HI Manitoba closed their hostel facility. Over the past few years, the 40 room hostel, restaurant and pub achieved its community objectives but could not overcome operational and capital challenges. North Portage Development Corporation (NPDC) acquired the property and put it up for sale. A new buyer, with a great new vision for the building, is anticipated before the end of 2012.

We continue to work closely with the University of Winnipeg Community Renewal Corporation (UWCRC), the Province of Manitoba, the City of Winnipeg, CentreVenture, Exchange District BIZ, Tourism Winnipeg, Travel Manitoba, the Winnipeg Chamber of Commerce, the Downtown BIZ and Economic Development Winnipeg.

FNP is also actively involved in the Downtown BIZ, with members of our staff participating at both the board and committee levels. We support the BIZ's initiatives in marketing our downtown and keeping it clean and safe.

The Forks

Mission-

The Forks - Shall be developed as a 'Meeting Place,' a special and distinct, all season gathering and recreational place at the junction of the Red and Assiniboine Rivers, through a mixed use approach including recreational, historical and cultural, residential, and institutional and supportive commercial uses.

The Forks welcomes nearly 4 million visitors each year, earning it the distinction of being the province's most visited tourist attraction. The original idea of The Forks as the city's meeting place has certainly come to fruition and that theme runs through every aspect of operations and programming of the site.

Every two years we conduct on site surveys to gauge public attitudes about The Forks. In the 2012 survey, green space, cycling and walking, people watching and food and shops top the list of what the public enjoys most about The Forks.

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The public programs offered on the site reinforce The Forks' reputation as the city's year round meeting place.

Winter continues to see the most growth, attendance wise. Signature programming offers visitors numerous free options to participate in the outdoors. Last winter The Forks and its major sponsors programmed Arctic Glacier Winter Park, Scotiabank Family Hockey Day in Canada, Assiniboine Credit Union River Trail and Scotiabank Family New Year's Eve.

Warming Huts, the international design competition of art and architecture on ice, garnered local, national, and global attention. Five unique huts were constructed with teams from Czech Republic, Norway, New York and Los Angeles with star architect Frank Gehry as the invited guest designer. One spot was awarded to the University of Manitoba and Kelvin High School added a late addition to the lineup. Featured on the nationally televised Rick Mercer Report, the Warming Huts segment was seen by over one million viewers across the country.

In the summer months, with river levels back to normal for the first time in several years, the Splash Dash Water Bus was able to operate once again, the River Walk remained high and dry and Manitoba Lotteries Barge Festival was able to once again return to the river on the barge.

This year's festival was a partnership with the Selkirk Settler Bicentenary committee that brought a diverse range of entertainment and colourful pageantry to the celebrations. A highlight of the weekend long event was a powerful performance by the Winnipeg Symphony Orchestra.

The summer was filled with many third party events and our own Signature programming. The Scotiabank Summer Concert Series included Canada Day presented by Rogers, Pride Day celebrations, the Folklorama Kick-Off and APTN's Aboriginal Day.

On the Parks Canada portion of The Forks the much anticipated Variety Heritage Adventure Park opened and was a big hit with its young audience and their caregivers. The "mini" historical Forks is filled with over 200 individual play and historical features and drew over 20,000 visitors in its first two months.

The Forks has an impressive goal with its Target Zero initiative: zero garbage, zero water consumption and zero carbon emissions. This year, the organization realized both environmental and monetary benefits associated with the program:

- Geothermal – Last year The Forks saved \$100,000 in heating bills due to the installation of the geothermal heating/cooling system in The Forks Market. As a direct result nearly 1 kilotonne of greenhouse gas emissions were not put back in to the air.

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- Water – Since The Forks began its water conservation/matching use program, 7.5 million litres of water have been conserved in The Forks Market at a savings of \$22,000.
- Waste – In 2005, The Forks paid \$75,000 to put waste into the landfill. Last year, only \$30,000 was paid and revenues from other tenants totaled \$20,000.
- Fuel – By converting fryer oil and powering site equipment, 22,000 litres of “veggie oil” were used and \$30,000 was saved.

As part of the Target Zero initiatives, The Forks is investigating a strategy to better serve active living and recreational groups in their use of the site. Consultations have been held with biking, walking, hiking, kayaking, running, winter and skateboarding groups as to how they use The Forks and how to better improve amenities, communication and use.

A new school-aged walking tour is now being offered to highlight Target Zero initiatives. The Target Zero Eco-Kids Tour, presented by MMSM, is led by two actors who guide grade school children around The Forks site teaching them about our initiatives while encouraging them to consider how they can think and act green in their own homes.

Within The Forks Market, Target Zero initiatives have sparked a retail operation, Generation Green. This shop specializes in eco-friendly bio-degradable items for household use. The Market itself continues to do well overall. Of note this year CasaBella, the meat and produce vendor on the main floor, flourished.

The iconic Canadian Museum for Human Rights continued its construction this year. According to their plan, by early 2013 the exterior of the building will be complete. The entire facility is expected to open in 2014.

In anticipation of the Museum’s completion, FNP envisioned the surface parking lots across the street as a mixed use concept in its ten year concept plan *“Building Connections”*. Creating a pedestrian friendly environment is a key planning principle of FNP. The proposed mixed use concept, known as Rainside, would be phased in over 20 years and could include structured parking, public open spaces, promenades, lower level commercial and upper floor residential uses. We are in discussions with the City about planning the adjacent parking lot in our planning. Planning over the next number of months and identify the optimal development, design and programming strategy for the Rainside surface parking lots. The ultimate goal is to create a sustainable and attractive environment that complements international museum across the road. Public open houses will be held as part of the planning and design review process for the mixed use development.

In South Point, The Forks is working with The Treaty Legacy Foundation to explore the feasibility of establishing a treaty interpretive program. The project aims to increase public awareness about treaties and their relationship to contemporary issues affecting both Indigenous and non-Indigenous people.

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The Forks South Point Riparian Reserve Water Stewardship Education Project is replanting the lower banks of the South Point area. A riparian reserve is being created, along with a walking trail and interpretive signage showcasing riparian plantings to improve water quality. The project is being supported through a partnership with Environment Canada, The Winnipeg Foundation, Manitoba Water Stewardship, Manitoba Hydro, Nature Conservancy Canada and Rivers West.

Winnipeg's heritage designated Union Station celebrated its centennial year with VIA Rail's announcement of a \$6.5 million renewal investment in the building. Improvements are being undertaken to refresh the rotunda area, improve passenger waiting areas, add new lighting and create a more welcoming east entrance out to The Forks.

The Upper Fort Garry Heritage Park and Interpretive Centre will tell of a centuries-old era through the use of green spaces, artistic design as well as advanced lighting and technology. The Friends of Upper Fort Garry are in the process of raising capital funds and they are working towards a park opening in 2014.

For the past two years, The Forks Renewal Corporation and the City of Winnipeg have been working on a joint planning exercise to develop a 20 year vision for Winnipeg's waterfront. The primary geographic scope of the vision includes six precincts: Point Douglas, Waterfront Drive/North St. Boniface, The Forks/French Quarter, Norwood/Riverview, South Broadway/Osborne Village, and Armstrong Point/Wellington Crescent.

The final vision document is expected to be completed in late 2012. Work to date has garnered a simple message: go to the waterfront. A number of themes flow throughout the document: celebrating – our friendships; awakening – our neighbourhoods; inspiring – waterfront living; engaging – the elements; exploring – in everything we do; and finally, transforming – our city.

As part of the visioning exercise workshops were held in all six neighbourhoods and public open houses were held in the spring. All results were posted to www.rivercitywpg.ca. The vision is a result of all consultations and will be completed by the end of 2012.

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PARTNERS

Burns Family Foundation
Canadian Museum for Human Rights
CentreVenture
Children's Museum
City of Winnipeg
CityTV
Downtown Winnipeg BIZ
Economic Development Winnipeg
Exchange District BIZ
Festival du Voyageur
Fenton's Wine Merchants
Government of Canada
Green Kids Inc.
Johnston Terminal
Burns Family Foundation
Canadian Museum for Human Rights
CentreVenture
Children's Museum
City of Winnipeg
CityTV

Downtown Winnipeg BIZ
Economic Development Winnipeg
Exchange District BIZ
Festival du Voyageur
Fenton's Wine Merchants
Government of Canada
Green Kids Inc.
Johnston Terminal
Manitoba Innovation, Energy and Mines
Manitoba Theatre for Young People
Nature Conservancy of Canada
Parks Canada
Province of Manitoba
Prairie Theatre Exchange
Tourism Winnipeg
Travel Manitoba
West End Biz
Winnipeg Chamber of Commerce
Winnipeg Free Press
Winnipeg Police Service
Winnipeg Sun

SPONSORS

Arctic Glacier Inc.
Canada Council for the Arts
Canadian Heritage
CBC Radio One
Globe Moving
Half Pints Brewing Company
Inn at the Forks
Investors Group
KGS Engineering
Manitoba Association of Architects
Manitoba Lotteries Corporation
Manitoba Public Insurance

Multi-Material Stewardship Manitoba
Rogers
Scotiabank
Selkirk Settlers Bicentenary Committee
The Great-West Life Assurance
Company
The Winnipeg Foundation
Wawanesa Insurance
Winnipeg Arts Council
Winnipeg Environmental Remediation
Inc.



BCCA LLP
Chartered Accountants
1505-444 St. Mary Ave
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R3C 3T1

INDEPENDENT AUDITORS' REPORT

To the Shareholders of
North Portage Development Corporation

Report on the Financial Statements:

We have audited the accompanying consolidated financial statements of **NORTH PORTAGE DEVELOPMENT CORPORATION** and its subsidiaries, which comprise the consolidated statement of financial position as at March 31, 2012 and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements:

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility:

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion:

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Corporation as at March 31, 2012 and the results of its operations and cash flows for the year then ended in accordance with International Financial Reporting Standards.

Other Matters:

Without modifying our opinion, we draw attention to Note 3 of the financial statements which describes that North Portage Development Corporation adopted International Financial Reporting Standards on April 1, 2011 with a transition date of April 1, 2010. These standards were applied retrospectively by management to the comparative information in these financial statements. We were not engaged to report on the restated comparative information, and as such, it is unaudited.

The previous year's financial statements were audited by another firm of public accountants.

BCCA LLP

June 21, 2012
Winnipeg, Manitoba

NORTH PORTAGE DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
(stated in Canadian dollars)

| | As at March 31 | | As at April 1, |
|---|---------------------|---------------------|----------------------|
| | 2012 | 2011 | 2010 |
| | | (unaudited) | (unaudited) |
| A S S E T S (note 12) | | | |
| CURRENT: | | | |
| Cash | \$ 436,925 | \$ 334,933 | \$ 814,125 |
| Restricted cash (note 5) | 47,654 | 48,317 | 704,965 |
| Short term investments | 12,536,193 | 12,890,747 | 13,668,891 |
| Trade and other receivables (note 6) | 1,220,453 | 854,100 | 590,184 |
| Prepays and other | 332,147 | 329,242 | 362,320 |
| Investment held for sale | 1,400,000 | 1,400,000 | 1,400,000 |
| Current portion of tenant receivables | <u>6,761</u> | <u>-</u> | <u>-</u> |
| | \$15,980,133 | \$15,857,339 | \$17,540,485 |
| LOANS RECEIVABLE (note 8) | - | - | 269,198 |
| LONG TERM TENANT RECEIVABLES | 34,499 | - | 12,679 |
| PROPERTY, PLANT AND EQUIPMENT (notes 9, 13 and 14) | 16,097,290 | 16,824,166 | 17,080,883 |
| INVESTMENT IN PROPERTIES AND INFRASTRUCTURE ENHANCEMENTS (note 10) | 59,073,494 | 59,749,767 | 60,428,737 |
| DEFERRED CHARGES | <u>86,968</u> | <u>140,756</u> | <u>194,545</u> |
| | <u>\$91,272,384</u> | <u>\$92,572,028</u> | <u>\$95,526,527</u> |
| L I A B I L I T I E S | | | |
| CURRENT: | | | |
| Accounts payable and accrued liabilities (note 11) | \$ 1,815,146 | \$ 1,392,805 | \$ 2,465,626 |
| Funds held in trust | 231,076 | 245,092 | 308,092 |
| Current portion of mortgage payable (note 12) | 322,086 | 304,453 | 287,786 |
| Current obligation under finance lease (note 13) | <u>170,008</u> | <u>159,959</u> | <u>144,183</u> |
| | \$ 2,538,316 | \$ 2,102,309 | \$ 3,205,687 |
| LOANS PAYABLE (note 14) | 1,711,636 | 1,711,636 | 1,711,636 |
| PREPAID LAND RENTS | 623,468 | 631,555 | 639,641 |
| DEFERRED REVENUE | 221,640 | 165,750 | 76,166 |
| DEFERRED CONTRIBUTIONS FROM SHAREHOLDERS | 17,178,574 | 17,861,765 | 18,996,077 |
| LONG TERM MORTGAGE PAYABLE (note 12) | 11,753,263 | 12,075,349 | 12,379,802 |
| OBLIGATION UNDER FINANCE LEASE (note 13) | <u>242,023</u> | <u>407,035</u> | <u>592,594</u> |
| | <u>\$34,268,920</u> | <u>\$34,955,399</u> | <u>\$ 37,601,603</u> |
| S H A R E H O L D E R S ' E Q U I T Y | | | |
| SHARE CAPITAL: | | | |
| Authorized: | | | |
| Unlimited number of common shares | | | |
| Issued: | | | |
| 3 common shares | \$ 3 | \$ 3 | \$ 3 |
| | <u>57,003,461</u> | <u>57,616,626</u> | <u>57,924,921</u> |
| NET EQUITY (page 4) | <u>\$57,003,464</u> | <u>\$57,616,629</u> | <u>\$57,924,924</u> |
| APPROVED ON BEHALF OF THE BOARD: | <u>\$91,272,384</u> | <u>\$92,572,028</u> | <u>\$95,526,527</u> |
| _____ Director | | | |
| _____ Director | | | |

The accompanying notes are an integral part of this Consolidated Statement.

NORTH PORTAGE DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year Ended March 31, 2012

(stated in Canadian dollars)

| | <u>2012</u> | <u>2011</u> (unaudited) |
|--|----------------------------|----------------------------|
| REVENUE: | | |
| Rental | \$ 271,301 | \$ 269,210 |
| The Forks Market | 2,022,207 | 1,985,052 |
| Theatre | 624,113 | 1,111,895 |
| Parking | 5,184,362 | 4,839,981 |
| Public amenities recoveries | 275,691 | 255,655 |
| Lease | 1,303,030 | 1,298,369 |
| Events revenues and recoveries | 52,643 | 107,061 |
| Sponsorship and grants | 683,226 | 599,327 |
| Investment | 358,168 | 500,710 |
| Miscellaneous | 118,578 | 103,192 |
| Security services recoveries | 80,683 | 88,161 |
| Recovery of prior years' expenses | 101,413 | 226,225 |
| | <u>\$11,075,415</u> | <u>\$ 11,384,838</u> |
| EXPENSES: | | |
| General and administrative | \$ 1,285,821 | \$ 1,113,105 |
| Mortgage finance fee | 3,788 | 3,788 |
| Investment costs | 54,764 | 100,872 |
| Rental | 199,503 | 200,122 |
| Theatre | 951,943 | 1,270,526 |
| The Forks Market | 1,702,145 | 1,718,993 |
| Parking | 2,266,031 | 2,372,886 |
| Programming and events | 436,499 | 473,505 |
| The Forks Site | 1,409,365 | 1,230,415 |
| Planning and development | 498,522 | 285,256 |
| Marketing costs | 443,852 | 395,956 |
| Sponsorship | 94,558 | 158,383 |
| Security services | 89,485 | 85,267 |
| Miscellaneous | 36,025 | 55,347 |
| | <u>\$ 9,472,301</u> | <u>\$ 9,464,421</u> |
| OPERATING INCOME BEFORE THE FOLLOWING | \$ 1,603,114 | \$ 1,920,417 |
| Interest expense | <u>(718,201)</u> | <u>(744,976)</u> |
| INCOME BEFORE AMORTIZATION | \$ 884,913 | \$ 1,175,441 |
| Amortization | <u>2,381,065</u> | <u>2,240,373</u> |
| LOSS BEFORE THE FOLLOWING | \$ (1,496,152) | \$ (1,064,932) |
| Unrealized and realized gains | 141,675 | 144,897 |
| Amortization of deferred contributions from shareholders | 1,200,812 | 1,200,812 |
| Donations | (350,000) | (300,000) |
| Write-down of loan receivable | <u>(109,500)</u> | <u>(289,072)</u> |
| NET LOSS FOR THE YEAR | <u>\$ (613,165)</u> | <u>\$ (308,295)</u> |

The accompanying notes are an integral part of this Consolidated Statement.

NORTH PORTAGE DEVELOPMENT CORPORATION
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year Ended March 31, 2012
(stated in Canadian dollars)

| | Share Capital | Donated Land | Contributed Surplus | Retained Earnings | Total |
|------------------------------------|------------------|-----------------|------------------------|----------------------|---------------|
| BALANCE AT APRIL 1, 2010 | \$ 3 | \$ 8,000,000 | \$ 39,310,266 | \$ 10,614,655 | \$ 57,924,924 |
| Effect of the application of IFRS | - | - | - | - | - |
| BALANCE AT APRIL 1, 2010, restated | \$ 3 | \$ 8,000,000 | \$ 39,310,266 | \$ 10,614,655 | \$ 57,924,924 |
| Comprehensive income | - | - | - | (308,295) | (308,295) |
| BALANCE AT MARCH 31, 2011 | \$ 3 | \$ 8,000,000 | \$ 39,310,266 | \$ 10,306,360 | \$ 57,616,629 |
| Comprehensive income | - | - | - | (613,165) | (613,165) |
| BALANCE AT MARCH 31, 2012 | \$ 3 | \$ 8,000,000 | \$ 39,310,266 | \$ 9,693,195 | \$ 57,003,464 |

NORTH PORTAGE DEVELOPMENT CORPORATION

CONSOLIDATED STATEMENT OF CASH FLOWS

Year Ended March 31, 2012

(stated in Canadian dollars)

| | <u>2012</u> | <u>2011</u> (unaudited) |
|--|---------------------|----------------------------|
| OPERATING ACTIVITIES | | |
| Deficiency of revenue over expenditures | \$ (613,165) | \$ (308,295) |
| Adjustments for: | | |
| - amortization | 2,381,065 | 2,240,373 |
| - amortization of deferred contributions | (1,200,812) | (1,200,812) |
| - unrealized losses | - | 348,377 |
| | <u>\$ 567,088</u> | <u>\$ 1,079,643</u> |
| Net changes in working capital balances | | |
| Trade and other receivables | (366,353) | (263,916) |
| Prepays and other | 25,351 | 36,867 |
| Accounts payable and accrued liabilities | 422,341 | (1,072,821) |
| Restricted cash | 663 | 656,648 |
| Funds held in trust | (14,016) | (63,000) |
| | <u>\$ 635,074</u> | <u>\$ 373,421</u> |
| FINANCING ACTIVITIES | | |
| Deferred charges | \$ 25,532 | \$ 50,000 |
| Prepaid land rents | (8,087) | (8,087) |
| Deferred revenue | 55,890 | 89,584 |
| Deferred contributions received | 517,621 | - |
| Repayment of mortgage payable | (304,454) | (287,785) |
| Repayment of obligation under finance lease | (154,963) | (169,783) |
| | <u>\$ 131,539</u> | <u>\$ (326,071)</u> |
| INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | \$ (977,916) | \$ (1,304,686) |
| Short term investments | 354,555 | 778,144 |
| Tenant receivables advanced | (41,260) | - |
| | <u>\$ (664,621)</u> | <u>\$ (526,542)</u> |
| INCREASE (DECREASE) IN CASH | | |
| during the year | \$ 101,992 | \$ (479,192) |
| CASH, beginning of year | <u>334,933</u> | <u>814,125</u> |
| CASH, end of year | <u>\$ 436,925</u> | <u>\$ 334,933</u> |

The accompanying notes are an integral part of this Consolidated Statement.

NORTH PORTAGE DEVELOPMENT CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2012

(stated in Canadian dollars)

1. PURPOSE OF THE CORPORATION

Mission:

The mission of the organization is to act as a catalyst, encouraging activities for people in downtown through public and private partnerships and revitalization strategies; and to work to ensure financial self-sufficiency.

North Portage shall be a centre of commerce, culture and living, integrated to form a diverse downtown community through a mixture of public uses including: residential, educational and entertainment facilities.

The Forks shall be developed as a "Meeting Place", a special and distinct, all season gathering and recreational place at the junction of the Red and Assiniboine Rivers, through a mixed use approach including recreational, historical and cultural, residential and institutional and supportive commercial uses.

Corporation Background:

North Portage Development Corporation (the "Corporation" or "NPDC") was incorporated under the Corporations Act Manitoba on December 13, 1983 and owns land and parking facilities in the North Portage area of Winnipeg, Canada. NPDC is owned equally by the following shareholders: the Government of Canada, the Province of Manitoba and the City of Winnipeg.

The Forks Renewal Corporation ("FRC"), a subsidiary of NPDC, was incorporated under the Corporations Act of Manitoba on July 24, 1987 and owns land known as The Forks Winnipeg, Canada, and operates The Forks Market.

North Portage Theatre Corporation, ("NPTC"), a subsidiary of NPDC, was incorporated under the Corporations Act of Manitoba on May 27, 1986 and owns The IMAX Theatre at Portage Place, Winnipeg, Canada.

3898211 Manitoba Ltd., a subsidiary of NPTC, was incorporated under the Corporations Act of Manitoba on September 16, 1998 and operates the IMAX Theatre at Portage Place, Winnipeg, Canada.

FNP Parking Inc. ("FNP"), a subsidiary of NPDC, was incorporated under the Corporations Act of Manitoba on November 6, 2006 and operates various parking locations in downtown Winnipeg, Canada including The Forks.

The Corporation is not subject to tax under provision 149(1)(d) of the Income Tax Act.

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2. APPLICATION OF THE INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

The Corporation has elected to early adopt, as of April 1, 2010, the International Financial Reporting Standards (IFRS) issued but not yet effective at March 31, 2012 as follows;

| <u>Standard</u> | <u>Effective Date</u> |
|---|-----------------------|
| IFRS 1 First Time Adoption of IFRS (amended) | July 1, 2013 |
| IFRS 10 Consolidated financial statements | January 1, 2013 |
| IFRS 11 Joint arrangements | January 1, 2013 |
| IFRS 12 Disclosure of interests in other entities | January 1, 2013 |
| IFRS 13 Fair value measurement | January 1, 2013 |
| IAS 19 Employee benefits (amended) | January 1, 2013 |
| IAS 27 Separate financial statements (amended) | January 1, 2013 |
| IAS 28 Investments in associates and joint ventures (amended) | January 1, 2013 |

The Corporation has not applied the following IFRS that has been issued but is not yet effective:

| <u>Standard</u> | <u>Effective Date</u> |
|------------------------------|-----------------------|
| IFRS 9 Financial instruments | January 1, 2015 |

IFRS 9 Financial Instruments issued in November 2009 and amended in October 2010 introduces new requirements for the classification and measurement of financial assets and financial liabilities and for derecognition.

The Corporation anticipates that IFRS 9 will be adopted in the Corporation's consolidated financial statements for the annual period beginning April 1, 2014. However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

3. ACCOUNTING POLICIES

Basis of Preparation:

The consolidated financial statements represent the first annual financial statements of the Corporation and its subsidiaries prepared in accordance with International Financial Reporting Standards. These financial statements are prepared on a going concern basis, under the historical cost model except for certain financial instruments that are measured at revalued amounts or fair values. The accounting policies are summarized below.

Basis of Consolidation:

The financial statements of the Corporation include the financial statements of the Corporation and those of The Forks Renewal Corporation, FNP Parking Inc. and North Portage Theatre Corporation, all of which are controlled by the Corporation.

cont'd . . .

3. ACCOUNTING POLICIES, continued

Total comprehensive income of subsidiaries is attributed to the owners of the Corporation.

All intra-corporation transactions, balances, income and expenses are eliminated on consolidation.

Investment in Subsidiaries:

The Corporation determines whether it is a parent by assessing whether it controls an investee. The Corporation controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Revenue Recognition:

Revenue is measured at the fair value of the consideration received or receivable.

Rental and Parking Income:

Rental and monthly parking income is recognized in the period in which the rental agreement relates. Casual parking income is recognized at the time payment is received from the customer.

Theatre Income:

Revenue from the theatre is recognized when the service is provided.

Investment Income:

Investment income is recognized over the passage of time using the effective interest method.

Event, Sponsorship, Government Grants and Recoveries:

Event, sponsorship, government grants and recoveries are recognized in the period in which the related event occurs.

Leasing:

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Corporation as Lessor:

Rental income from operating leases is recognized on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

cont'd . . .

3. ACCOUNTING POLICIES, continued

Land Rents

Land rents for land leases that are considered to be operating leases are recognized in income as earned. Land rents received in advance are recorded as prepaid land rents and are recognized in income over the passage of time for which the amount is received.

Deferred Charges

Deferred charges consist of mortgage financing fees and prepaid building rent. The amounts are being amortized as follows:

| | |
|-------------------------|------------|
| Mortgage financing fees | - 25 years |
| Prepaid building rent | - 10 years |

The Corporation as Lessee:

Assets held under finance leases are initially recognized as assets of the Corporation at their fair value at the inception of the lease. The corresponding liability to the lessor is included in the consolidated statement of financial position as an obligation under finance lease. Lease payments are allocated between interest expense and the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Interest expenses are recognized immediately in comprehensive income.

Operating lease payments are recognized as an expense on a straight-line basis over the lease term.

In the event that inducements to enter into operating leases are received, such inducements are recognized as a liability at the outset of the lease. The benefit is recognized as a reduction of rental expense on a straight-line basis over the life of the lease.

Foreign Currencies:

The consolidated financial statements are presented in Canadian dollars, which is the Corporation's presentation currency.

In preparing the consolidated financial statements, transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognized in comprehensive income in the period in which they arise.

Borrowing Costs:

Borrowing costs directly attributable to the acquisition or construction of qualifying assets are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

cont'd . . .

3. ACCOUNTING POLICIES, continued

All other borrowing costs are recognized in comprehensive income in the period in which they are incurred.

Government Contributions:

Government grants are recognized when there is reasonable assurance that the Corporation will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognized in comprehensive income on a systematic basis over the periods in which the Corporation recognizes as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Corporation should purchase, construct or otherwise acquire non-current assets are recognized as deferred revenue in the consolidated statement of financial position and transferred to comprehensive income over the useful lives of the related assets.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Corporation with no future related costs are recognized in comprehensive income in the period in which they become receivable.

The benefit of a government loan at a below-market rate of interest is treated as a government grant, measured as the difference between proceeds received and the fair value of the loan based on prevailing market interest rates.

Property, Plant and Equipment:

Items of property, plant and equipment are recorded at cost and amortized over their estimated useful lives.

The estimated useful lives, residual values and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Amortization is calculated at the following rates:

| | |
|-------------------------------|-------------|
| Buildings | 20-40 years |
| Building improvements | 10-20 years |
| Equipment and computers | 3-10 years |
| Equipment under finance lease | 5 years |

Investment Property:

Investment properties are measured at cost, including transaction costs of acquisition, less accumulated amortization and accumulated impairment losses.

Amortization is calculated at the following rates:

| | |
|-----------------------------|-------------|
| Buildings | 20-40 years |
| Infrastructure enhancements | 40 years |

cont'd . . .

3. ACCOUNTING POLICIES, continued

Impairment of Tangible Assets:

At the end of each reporting period, the Corporation reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount and an impairment loss is recognized immediately in comprehensive income.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized immediately in comprehensive income.

Provisions:

The amount recognized as a provision (if any) is the present value of the best estimate of the consideration required to settle the present obligation, taking into account the risks and uncertainties surrounding the obligation. The increase in the provision due to passage of time is recognized as an interest expense.

Financial Assets:

Purchase and sales of financial assets are recognized on the settlement date, which is the date on which the asset is delivered to or by the Corporation. Financial assets are derecognized when the rights to receive cash flows from the investments have expired or were transferred and the Corporation has transferred substantially all the risks and rewards of ownership. Financial assets are classified in the following categories at the time of initial recognition based on the purpose for which the financial assets were acquired.

Loans and Receivables:

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Assets in this category include "trade and other receivables" and "long term tenant receivables". They are included in current assets, except for those with maturities greater than 12 months after the end of the reporting period, which are classified as non-current assets.

Loans and receivables are initially recognized at fair value plus transaction costs and subsequently carried at amortized cost using the effective interest method.

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3. ACCOUNTING POLICIES, continued

Short Term Investments:

Investments are initially recognized at fair value plus transaction costs and are subsequently carried at fair value with changes recognized in comprehensive income. Upon sale or impairment, the accumulated fair value adjustments recognized are included in the statement of comprehensive income.

Impairment of Financial Assets:

At the end of each reporting period, the Corporation assesses whether there is objective evidence that a financial asset is impaired. Impairments are measured as the excess of the carrying amount over the fair value and recognized in the statement of comprehensive income.

Financial Liabilities:

Financial liabilities (including borrowings) are measured at amortized cost using the effective interest method.

In these financial statements accounts payable and accrued liabilities and long term debt have been classified as other financial liabilities.

Derecognition of Financial Liabilities:

The Corporation derecognizes financial liabilities when the Corporation's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognized in comprehensive income.

Determination of Fair Values:

A number of the Corporation's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the method noted below. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

Cash, investment, trade and other receivables, trade and other payables: The fair value of cash, investment, trade and other receivables, trade and other payables are estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date if the effect of discounting is material.

Capital Disclosures:

The Corporation's capital consists of surplus and donated land equity. Donated land was recorded at fair value, as approved by the Board of Corporation in FRC, in 1989.

The Corporation's objective in managing capital is to safeguard its ability to continue as a going concern, in order to carry out its mission as described in Note 1.

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3. ACCOUNTING POLICIES, continued

The Corporation prepares a budget each year, allocating expenses to revenue they expect to earn and funding it expects to receive.

An investment policy is in place to guide the Corporation in the management of surplus funds. These guidelines ensure that capital is preserved, rates of return are maximized and funds are available as needed.

4. FINANCIAL INSTRUMENTS

IFRS requires disclosure of a three-level hierarchy for fair value measurements based upon the transparency of inputs into the valuation of financial instruments measured at fair value on the balance sheet as follows:

Level 1 – inputs into the valuation methodology include quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 – inputs to valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 – inputs to the valuation methodology are unobservable and significant to the fair value measurement.

As at March 31, 2012:

| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
|------------------------|----------------|----------------|----------------|--------------|
| Assets: | | | | |
| Cash | \$ 436,925 | \$ - | \$ - | \$ 436,925 |
| Restricted cash | \$ 47,654 | \$ - | \$ - | \$ 47,654 |
| Short term investments | \$12,536,193 | \$ - | \$ - | \$12,536,193 |
| Accounts receivable | \$ - | \$ - | \$1,220,453 | \$ 1,220,453 |

Credit Risk:

Credit risk is the potential that a counterparty to a financial instrument will fail to perform its obligations. Financial instruments which potentially subject the Corporation to credit risk consist principally of receivables and loans receivable.

The maximum exposure of the Corporation to credit risk as of March 31, 2012 is \$1,261,713 (2011 - \$854,100).

The Corporation is not exposed to significant credit risk since the receivables are with a significant number of customers. In order to reduce its credit risk, the Corporation reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information.

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4. FINANCIAL INSTRUMENTS, continued

Fair Value:

The Corporation's carrying value of cash, restricted cash, accounts receivable, accounts payable and accrued liabilities and funds held in trust approximates their fair value due to the immediate or short term nature maturity of these instruments.

The carrying value of short term investments is valued based upon the market to market basis of accounting for investment values using quoted prices of the individual investments in an active market.

The carrying value of investment in property development is solely based on management's estimate of the net present value of future recoveries on the investment.

The carrying value of long term debt approximates the fair value as the interest rates are consistent with the current rates offered to the Corporation for debt with similar terms.

Currency Risk:

Currency risk is the risk to the Corporation's earnings that arise from fluctuations of foreign exchange rates and the degree of volatility of these rates. The Corporation does not use derivative instruments to reduce its exposure to foreign currency risk.

Interest Rate Risk:

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in interest rates. In seeking to minimize the risk from interest rate fluctuations, the Corporation manages exposure through its normal operating and financing activities. The interest rate exposure relates to cash, investments and long term debt.

Market Risk:

Market risk is the risk that changes in market prices, interest rates and foreign exchange rates will affect the Corporation's earnings or the fair values of its financial instruments. The Corporation has market risk attributable to its investments held for trading. The investments held for trading are carried on the balance sheet at the fair market value of the investments, with the change in fair value being recognized as an adjustment on the statements of comprehensive income and net equity.

5. RESTRICTED CASH

Restricted cash consists of cash held in trust by the Corporation for the Weather Protected Walkway System expansion in downtown Winnipeg. The Corporation is managing the accounting and cash disbursement aspect of this project. The liability, in the same amount as the asset, is included in accounts payable and accrued liabilities.

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6. TRADE AND OTHER RECEIVABLES

| | <u>March 31,</u> <u>2012</u> | <u>March 31,</u> <u>2011</u> | <u>April 1,</u> <u>2010</u> |
|------------------------------|---------------------------------|---------------------------------|--------------------------------|
| Trade receivables | \$ 571,701 | \$ 537,074 | \$ 215,908 |
| Allowance for doubtful debts | <u>76,065</u> | <u>45,636</u> | <u>41,079</u> |
| Net trade receivables | \$ 495,636 | \$ 491,438 | \$ 174,829 |
| Government remittances | 31,177 | - | - |
| Other receivables | <u>693,640</u> | <u>362,662</u> | <u>415,355</u> |
| | <u>\$ 1,220,453</u> | <u>\$ 854,100</u> | <u>\$ 590,184</u> |

The credit period on sale of goods and services is 30 days. The Corporation has recognized an allowance for doubtful debts against all receivables over 120 days because experience has shown that those amounts are not recoverable. Allowances for doubtful debts are recognized against trade receivables between 60 days and 120 days based on estimated irrecoverable amounts determined by reference to past default experience.

| | <u>March 31,</u> <u>2012</u> | <u>March 31,</u> <u>2011</u> |
|--|---------------------------------|---------------------------------|
| Aging of receivables that are past due but not impaired: | | |
| 31-60 days | \$ 285,443 | \$ 50,932 |
| 61-90 days | 21,319 | 242,461 |
| 91+ days | <u>226,104</u> | <u>128,821</u> |
| Total | <u>\$ 532,866</u> | <u>\$ 422,214</u> |

Changes in the allowance for doubtful debts:

| | | |
|--|------------------|------------------|
| Balance at beginning of the year | \$ 45,636 | \$ 40,415 |
| Impairment losses recognized on receivables | 41,865 | 16,195 |
| Amounts written off during the year as uncollectible | (1,436) | (10,000) |
| Amounts recovered during the year | (10,000) | (974) |
| Impairment losses reversed | - | - |
| Balance at end of the year | <u>\$ 76,065</u> | <u>\$ 45,636</u> |

In determining the recoverability of a trade receivable, the Corporation considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period. The concentration of credit risk is limited due to the fact that the customer base is large and unrelated.

7. INVESTMENT HELD FOR SALE

On January 8, 2010, the Corporation entered into an agreement with CentreVenture Inc. (a separate entity owned by the City of Winnipeg) to purchase 311 Portage Avenue and to jointly market it with the property at 315 Portage Avenue.

NPDC contributed \$1,000,000 in cash and the property at 315 Portage Avenue, valued by management to be \$400,000.

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7. INVESTMENT HELD FOR SALE, continued

Subsequent to the year end, the properties at 311 and 315 Portage Avenue were sold to a third party for \$2,800,000, with the Corporation being entitled to one-half of the net proceeds, being equal to the asset's carrying amount of \$1,400,000.

8. LOANS RECEIVABLE

In 2008, a loan was advanced to the Canadian Hostelling Association Inc. in the amount of \$300,000. The loan is non-interest bearing with no specific terms of repayment. The terms of the loan receivable stipulate that the loan must be paid back, by the earlier of grant funding or from the operating cash flows from the project and five years from the date of the advance. The loan is secured by a first charge mortgage against the leasehold interest of the Canadian Hostelling Association Inc.

During the previous year, it was determined by management that this loan may not be collectible and as a result, the balance of the loan was written off.

9. PROPERTY, PLANT AND EQUIPMENT

| | <u>Land</u> | <u>Property under Construction</u> | <u>Plant and Equipment</u> | <u>Equipment under Finance Lease</u> | <u>Total</u> |
|--------------------------------------|--------------------|--|--------------------------------|--|---------------------|
| Cost | | | | | |
| Balance April 1, 2010 | \$9,058,281 | \$ (45,406) | \$22,970,180 | \$ 2,428,676 | \$34,411,731 |
| Additions | - | 170,575 | 746,225 | - | 916,800 |
| Disposals | - | - | (12,346) | (283,275) | (295,621) |
| Balance March 31, 2011 | \$9,058,281 | \$ 125,169 | \$23,704,059 | \$ 2,145,401 | \$35,032,910 |
| Additions | - | - | 335,594 | - | 335,594 |
| Disposals | - | - | (280,610) | - | (280,610) |
| Transfer to plant and equipment | - | (34,205) | - | - | (34,205) |
| Balance March 31, 2012 | <u>\$9,058,281</u> | <u>\$ 90,964</u> | <u>\$23,759,043</u> | <u>\$ 2,145,401</u> | <u>\$35,053,689</u> |
| Accumulated Amortization | | | | | |
| Balance April 1, 2010 | \$ - | \$ - | \$16,448,297 | \$ 882,551 | \$17,330,848 |
| Elimination on disposal of assets | - | - | (12,346) | (143,510) | (155,856) |
| Amortization expense | - | - | 789,012 | 244,740 | 1,033,752 |
| Balance March 31, 2011 | \$ - | \$ - | \$17,224,963 | \$ 983,781 | \$18,208,744 |
| Elimination on disposal of assets | - | - | (280,610) | - | (280,610) |
| Amortization expense | - | - | 814,583 | 213,682 | 1,028,265 |
| Balance March 31, 2012 | <u>\$ -</u> | <u>\$ -</u> | <u>\$17,758,936</u> | <u>\$1,197,463</u> | <u>\$18,956,399</u> |
| Carrying amounts | <u>\$9,058,281</u> | <u>\$ 90,964</u> | <u>\$ 6,000,107</u> | <u>\$ 947,938</u> | <u>\$16,097,290</u> |

cont'd . . .

10. INVESTMENT IN PROPERTIES AND INFRASTRUCTURE ENHANCEMENTS

| | <u>Land</u> | <u>Buildings</u> | <u>Property under Construction</u> | <u>Infrastructure Enhancements</u> | <u>Total</u> |
|-----------------------------------|---------------------|---------------------|--|--|----------------------|
| Cost | | | | | |
| Balance April 1, 2010 | \$29,124,578 | \$14,753,617 | \$ 4,075,813 | \$54,987,472 | \$102,941,480 |
| Additions | - | 63,129 | 574,164 | 35,040 | 672,333 |
| Disposals | - | - | - | (12,309) | (12,309) |
| Funding credit | - | - | - | (82,500) | (82,500) |
| Balance March 31, 2011 | \$29,124,578 | \$14,816,746 | \$ 4,649,977 | \$54,927,703 | \$103,519,004 |
| Additions | - | 221,037 | 289,543 | 168,506 | 679,086 |
| Disposals | - | - | - | (1,293) | (1,293) |
| Balance March 31, 2012 | <u>\$29,124,578</u> | <u>\$15,037,783</u> | <u>\$ 4,939,520</u> | <u>\$55,094,916</u> | <u>\$104,196,797</u> |
| Accumulated Amortization | | | | | |
| Balance April 1, 2010 | \$ 531,494 | \$ 4,889,817 | \$ - | \$37,091,432 | \$42,512,743 |
| Elimination on disposal of assets | - | - | - | (12,309) | (12,309) |
| Funding credit | - | - | - | (82,500) | (82,500) |
| Amortization expense | - | 409,061 | - | 942,242 | 1,351,303 |
| Balance March 31, 2011 | \$ 531,494 | \$ 5,298,878 | \$ - | \$37,938,865 | \$43,769,237 |
| Elimination on disposal of assets | - | - | - | (1,293) | (1,293) |
| Amortization expense | - | 414,142 | - | 941,217 | 1,355,359 |
| Balance March 31, 2012 | <u>\$ 531,494</u> | <u>\$ 5,713,020</u> | <u>\$ -</u> | <u>\$38,878,789</u> | <u>\$45,123,303</u> |
| Carrying amounts | <u>\$28,593,084</u> | <u>\$ 9,324,763</u> | <u>\$ 4,939,520</u> | <u>\$16,216,127</u> | <u>\$59,073,494</u> |

All of the Corporation's investment property is held under freehold interests.

The fair market values of the Corporation's investment properties are not readily determinable with any level of precision. Further, due to the public nature of the properties, any valuation attributable would have significant uncertainty regarding the ultimate realization of the properties. As a result no disclosures regarding the fair values of the properties are included in these statements.

11. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

| | <u>March 31, 2012</u> | <u>March 31, 2011</u> | <u>April 1, 2010</u> |
|------------------------|---------------------------|---------------------------|--------------------------|
| Trade payables | \$ 542,721 | \$ 340,071 | \$ 387,327 |
| Accruals | 1,272,425 | 984,517 | 2,070,315 |
| Government remittances | - | 68,217 | 7,984 |
| | <u>\$1,815,146</u> | <u>\$1,392,805</u> | <u>\$2,465,626</u> |

The average credit period on purchases is 30 days. The Corporation has financial risk management policies in place to ensure that all payables are paid within the credit terms.

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12. LONG TERM DEBT

Montrose Mortgage Corporation loan bearing interest at 5.71% per annum, repayable in monthly blended payments of \$82,940. The loan matures on August 1, 2032 and is secured by a general security agreement together with a first charge on the following lease agreements: Cityscape Residence Corp., The Kiwanis Club of Winnipeg Seniors Building Inc., Fred Douglas Place Ltd. and Portage Place Centre Inc.

| | <u>March 31,</u> <u>2012</u> | <u>March 31,</u> <u>2011</u> | <u>April 1,</u> <u>2010</u> |
|-----------------------|---------------------------------|---------------------------------|--------------------------------|
| | \$12,075,349 | \$12,379,802 | \$12,667,588 |
| Less: current portion | <u>(322,086)</u> | <u>(304,453)</u> | <u>(287,786)</u> |
| | <u>\$11,753,263</u> | <u>\$12,075,349</u> | <u>\$12,379,802</u> |

Principal repayment terms are approximately:

| | |
|------|-----------|
| 2013 | \$322,086 |
| 2014 | \$340,739 |
| 2015 | \$360,474 |
| 2016 | \$381,352 |

13. OBLIGATIONS UNDER FINANCE LEASE**Leasing Arrangements:**

The Corporation leases certain of its equipment under finance leases. The average lease term is 6.5 years (2011 – 7.5 years). The Corporation has options to purchase the equipment for a nominal amount at the end of the lease terms. The Corporation's finance leases are secured by the lessors' title to the leased assets.

Finance Lease Liabilities:

| | <u>Minimum Lease Payments</u> | |
|---|-------------------------------|-------------------|
| | <u>2012</u> | <u>2011</u> |
| Not later than one year | \$ 191,651 | \$ 191,651 |
| Later than one year and not later than five years | 258,499 | 450,150 |
| Less: future finance charges | <u>(38,119)</u> | <u>(74,807)</u> |
| Present value of minimum lease payments | <u>\$ 412,031</u> | <u>\$ 566,994</u> |
| Included in the consolidated financial statements as: | | |
| - current portion | \$ 170,008 | \$ 159,959 |
| - long term portion | <u>242,023</u> | <u>407,035</u> |
| | <u>\$ 412,031</u> | <u>\$ 566,994</u> |

cont'd . . .

14. GOVERNMENT CONTRIBUTIONS

| | March 31, <u>2012</u> | March 31, <u>2011</u> | April 1, <u>2010</u> |
|--|----------------------------------|----------------------------------|---------------------------------|
| Amounts included in deferred contributions | \$ 16,660,953 | \$ 17,861,765 | \$ 19,062,577 |
| Amounts recognized in income in prior years | 66,311,941 | 64,443,508 | 64,443,508 |
| Annual amortization of deferred contributions | 1,200,812 | 1,200,812 | - |
| Amounts recognized in income in the current year | 150,000 | - | - |
| Donated land | 8,000,000 | 8,000,000 | 8,000,000 |
| Contributed surplus | <u>39,310,266</u> | <u>39,310,266</u> | <u>39,310,266</u> |
| | <u>\$131,633,972</u> | <u>\$130,816,351</u> | <u>\$130,816,351</u> |

North Portage Theatre Corporation received a repayable loan from Manitoba Development Corporation in the amount of \$1,800,000. The loan bears interest at 10% per annum after demand. The loan is secured by a fixed and specific mortgage and charge on the theatre air rights and the equipment as well as a floating charge over the assets of NPTC. NPTC is required to make principal payments annually equal to 33 1/3% of net income of the IMAX Theatre at Portage Place. Cumulative repayments to date have been \$88,364 (2011 - \$88,364) resulting in a remaining balance of \$1,711,636 (2011 - \$1,711,636; 2010 - \$1,711,636). At March 31, 2012 no demand had been made by Manitoba Development Corporation for the repayment of the loan.

15. SHARE CAPITAL**Authorized:**

Unlimited common shares

| | March <u>31, 2012</u> | March <u>31, 2011</u> | April <u>1, 2011</u> |
|-------------------------------|----------------------------------|----------------------------------|---------------------------------|
| Issued and fully paid: | | | |
| 3 common shares | <u>\$ 3</u> | <u>\$ 3</u> | <u>\$ 3</u> |

The share capital has no par value.

16. DONATED LAND

FRC acquired title and possession of 55.9 acres of land donated by the Government of Canada, the Province of Manitoba and the City of Winnipeg as follows:

| Government <u>of Canada</u> | City of Winnipeg | From Core Area <u>Initiative</u> | Total |
|--|-------------------------|---|--------------|
| 49 acres | 3.3 acres | 3.0 acres | 55.9 acres |

These lands were acquired pursuant to the Land Exchange Agreement. Donated land was recorded at fair market value as approved by the FRC Board of Corporation on June 5, 1989. During the 1992/93 fiscal year, 3.8 acres of Pioneer Blvd. and The Forks Market Road were dedicated as public rights-of-way to the City of Winnipeg. During 2003, 0.5 acres of donated land were transferred to the City of Winnipeg. During 2007, 1.65 acres of donated land was sold to the City of Winnipeg. The remaining lands under the FRC's ownership are 49.95 acres.

cont'd . . .

17. FINANCE COSTS

| Continuing Operations: | March 31, 2012 | March 31, 2011 |
|--|---------------------------|---------------------------|
| Interest on mortgage payable | \$ 689,824 | \$ 706,141 |
| Interest on obligations under finance leases | <u>28,377</u> | <u>38,835</u> |
| Total interest expense | <u>\$ 718,201</u> | <u>\$ 744,976</u> |

The corporation is the beneficiary of an interest free loan in the amount of approximately \$1.7 million, the benefit of which is not reflected in these statements. If interest was considered at prime rate, the benefit would approximate \$50,000 per annum.

18. OPERATING LEASE ARRANGEMENTS

The Corporation as Lessee:

Leasing Arrangements:

Operating leases relate to leases of land with lease terms of between 5 and 10 years. All operating lease contracts over 5 years contain clauses for 5-yearly market rental reviews. The Corporation does not have an option to purchase the leased land at the expiry of the lease periods.

| <i>Payments Recognized:</i> | March 31, 2012 | March 31, 2011 |
|-----------------------------|---------------------------|---------------------------|
| Minimum lease payments | \$ 167,567 | \$ 168,196 |
| Sub-lease payments received | \$ 275,297 | \$ 273,206 |

The Corporation as Lessor:

Leasing Arrangements :

Operating leases relate to the investment property owned by the Corporation with lease terms of between 5 to 10 years, with an option to extend for a further 10 years. All operating lease contracts contain market review clauses in the event that the lessee exercises its option to renew. The lessee does not have an option to purchase the property at the expiry of the lease period.

19. COMMITMENTS

The corporation has an obligation to operate the Imax Theatre at Portage Place for a 75 year period, ending in 2061. Annual losses from the theatre have ranged from \$300,000 - \$500,000 in recent years.

FRC has leased parking, storage and an office site at The Forks to December 2016. FNP Parking Ltd. is administering the obligation. The lease, containing renewal options, calls for base monthly payments of \$1,667 and provides for payment of utilities and property taxes.

cont'd . . .

20. RELATED PARTY TRANSACTIONS

Balances and transactions between the Corporation and its subsidiaries, which are related parties of the Corporation, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Corporation and other related parties are disclosed below.

Compensation of Key Management Personnel:

The remuneration of key management personnel during the year was as follows:

| | March 31, 2012 | March 31, 2011 |
|-------------------------------------|---------------------------|---------------------------|
| Wages and other short-term benefits | <u>\$ 742,493</u> | <u>\$ 729,659</u> |

Government Related Entity:

NPDC has elected to apply the exemption regarding the disclosure of transactions and outstanding balances with government related entities.

21. RECONCILIATION OF PRIOR PERIODS' CONSOLIDATED FINANCIAL STATEMENTS

Transition to IFRS:

The Corporation's financial statements for the year ending March 31, 2012 are the first annual financial statements prepared in accordance with International Financial Reporting Standards ("IFRS"). These financial statements were prepared as described in Notes 2 and 3. The Corporation's March 31, 2011 annual consolidated financial statements were the last financial statements presented using Canadian GAAP.

IFRS's have been adopted retrospectively effective April 1, 2010 and the comparative information presented herein has been restated.

The following table represents the reconciliation of assets, liability and equity from Canadian GAAP to IFRS as at April 1, 2010:

| | Previous GAAP | Effect of Transition | IFRS |
|--|--------------------------|---------------------------------|---------------------|
| Property, plant and equipment | <u>\$21,829,074</u> | <u>\$(4,748,191)</u> | <u>\$17,080,883</u> |
| Investment in properties and infrastructure enhancements | <u>\$55,680,546</u> | <u>\$ 4,748,191</u> | <u>\$60,428,737</u> |
| Net equity | <u>\$57,924,924</u> | <u>\$ _____</u> | <u>\$57,924,924</u> |

cont'd . . .

22. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved by the Board of the Corporation and authorized for issue on June 21, 2012.

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